

PUBLIC CALENDAR 2019

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PUBLIC CALENDAR SUMMARY 2019

Training and Consultancy		
เขางขายบายขาย	ไนการการการก	เยี้ยงการการการเป
JANUARY 2019	FEBRUARY 2019	MARCH 2019
9,10 Selling Skills	6,7 Time Management and	6,7 Successful Negotiation skills
12 Communication Skills	Dealing with Multi-Tasks	10,11 Social and Emotional
15,16,17 Managerial Skills New Role	Service	Intelligence
	12,13,14 Financial Statements Analysis (Intensive)	16,17 HR Conference
22,23 External Financial Reporting	17,18 Creative Problem Solving	22,23 Leadership Anatomy
27,28 Professional Business Writing	24,25 Networking and Business Relations	30 Writing Business Case
	เขยขยบของของ	เขางานานาน
APRIL 2019	MAY 2019	JUNE 2019
2,3,4 PMP Workshop	Ramadan Engagement Activities Band/Motivational Speech	19,20 Costing and Cost Management (intensive)
6,7 Presentation Skills	9 Time Management	23,24 Social Intelligence -
10,11 Advanced Selling Skills Key Account Management	13 Positive Thinknig	Get along with others
16,17,18 Finance for non Finance		26,27 Business Communication and Etiquette
22,23 Critical and Creative Thinking	27 Increasing Moral and Loyalty	
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เรงชงงงงงงงง JULY 2019	ខេរប្រសិល្លា AUGUST 2019	ระระงะระงะ September 2019
JULY 2019 3 CS - Handling Angry	AUGUST 2019	SEPTEMBER 2019
3 CS - Handling Angry Customers	AUGUST 2019 4,5 Sales Management	4,5 Emotional Intelligence 11,12 Customer Relationship
JULY 2019 3 CS - Handling Angry Customers 4 CS - Phone Etiquette 7,8 Team Work and Building Successful Team 16.17.18 Investment Decisions and	AUGUST20194,5Sales Management21,22HR for Non-HR Training25Talent Review Management	4,5 Emotional Intelligence 11,12 Customer Relationship Management (CRM) 15,16 Coaching for Better
JULY20193CS - Handling Angry Customers4CS - Phone Etiquette7.8Team Work and Building Successful Team16,17,18Investment Decisions and Financial Decision Analysis28Stress Management	AUGUST20194,5Sales Management21,22HR for Non-HR Training25Talent Review Management	SEPTEMBER 20194,5Emotional Intelligence11,12Customer Relationship Management (CRM)15,16Coaching for Better Performance
JULY 2019 CS - Handling Angry Customers CS - Phone Etiquette CS - Phone Etiquette Team Work and Building Successful Team I6,17,18 Investment Decisions and Financial Decision Analysis Strage Magagement	AUGUST20194,5Sales Management21,22HR for Non-HR Training25Talent Review Management	SEPTEMBER 20194,5Emotional Intelligence11,12Customer Relationship Management (CRM)15,16Coaching for Better Performance24,25,26Budgeting and Cost Control
JULY 2019 3 CS - Handling Angry Customers 4 CS - Phone Etiquette 7,8 Team Work and Building Successful Team 16,17,18 Investment Decisions and Financial Decision Analysis 28 Stress Management Strategies	AUGUST20194,5Sales Management21,22HR for Non-HR Training25Talent Review Management27Professional Business Writing	SEPTEMBER 2019 4,5 Emotional Intelligence 11,12 Customer Relationship Management (CRM) 15,16 Coaching for Better Performance 24,25,26 Budgeting and Cost Control 29,30 Leading Change Management
JULY20193CS - Handling Angry Customers4CS - Phone Etiquette7,8Team Work and Building Successful Team16,17,18Investment Decisions and Financial Decision Analysis28Stress Management Strategies	AUGUST20194,5Sales Management21,22HR for Non-HR Training25Talent Review Management27Professional Business Writing	SEPTEMBER 20194,5Emotional Intelligence11,12Customer Relationship Management (CRM)15,16Coaching for Better Performance24,25,26Budgeting and Cost Control29,30Leading Change Management
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JULY 2019 3 CS - Handling Angry Customers 4 CS - Phone Etiquette 7.8 Team Work and Building Successful Team 16,17,18 Investment Decisions and Financial Decision Analysis 28 Stress Management Strategies COCTOBER 2019 9,10 Problem Solving and Decision Making	AUGUST 2019 4,5 Sales Management 21,22 HR for Non-HR Training 25 Talent Review Management 26 Talent Review Management 27 Professional Business Writing	SEPTEMBER 2019 4,5 Emotional Intelligence 11,12 Customer Relationship Management (CRM) 15,16 Coaching for Better Performance 24,25,26 Budgeting and Cost Control 29,30 Leading Change Management SUSSISSIES Control 29,30 Time Management and Dealing with Multi-Tasks 8,9 How to Appraise - Fairness
JULY 2019 3 CS - Handling Angry Customers 4 CS - Phone Etiquette 7.8 Team Work and Building Successful Team 16.17.18 Investment Decisions and Financial Decision Analysis 28 Stress Management Strategies COCTOBER 2019 9,10 Problem Solving and Decision Making 15.16.17 Finance for non Finance 22,23.24 Budgeting and Forecasting Annual Financial Plan 27.28 Business Communication	AUGUST 2019 4,5 Sales Management 21,22 HR for Non-HR Training 25 Talent Review Management 26 Talent Review Management 27 Professional Business Writing SUSUS SUSS Sustainess Writing SUSUS SUSS Sustainess Writing A NLP – Neuro linguistics Programming 6,7 Successful Negotiation Skills	SEPTEMBER 2019 4.5 Emotional Intelligence 11,12 Customer Relationship Management (CRM) 15,16 Coaching for Better Performance 24,25,26 Budgeting and Cost Control 29,30 Leading Change Management SUSSISSING Control Control Cost of Cost of Control 29,30 Leading Change Management DECEMBER 2019 2,3 Time Management and Dealing with Multi-Tasks 8,9 How to Appraise - Fairness and Motivational
JULY 2019 3 CS - Handling Angry Customers 4 CS - Phone Etiquette 7.8 Team Work and Building Successful Team 16,17,18 Investment Decisions and Financial Decision Analysis 28 Stress Management Strategies Stress Management Strategies OCTOBER 2019 9,10 Problem Solving and Decision Making 15,16,17 Finance for non Finance 22,23,24 Budgeting and Forecasting Annual Financial Plan	AUGUST20194.5Sales Management21,22HR for Non-HR Training25Talent Review Management27Professional Business WritingOVOUS OUT	SEPTEMBER 2019 4.5 Emotional Intelligence 11,12 Customer Relationship Management (CRM) 15,16 Coaching for Better Performance 24,25,26 Budgeting and Cost Control 29,30 Leading Change Management SUSSISSING Control Control Cost of Cost of Control 29,30 Leading Change Management DECEMBER 2019 2.3 Time Management and Dealing with Multi-Tasks 8.9 How to Appraise - Fairness and Motivational 11,12 Sales Planning and Targeting

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MANAGERIAL AND LEADERSHIP

January	15,16,17	Managerial Skills New Role
February	17,18	Creative Problem Solving
	24,25	Networking and Business Relations
March	22,23	Leadership Anatomy
	30	Writing Business Case
April	2,3,4	PMP Workshop
	16,17,18	Finance for non Finance
June	23,24	Social Intelligence - Get along with others
JULY	7,8	Team Work and Building Successful Team
	16,17,18	Investment Decisions and Financial Decision Analysis
August	21,22	HR for Non-HR Training
	25	Talent Review Management
September	15,16	Coaching for Better Performance
	29,30	Leading Change Management
October	9,10	Problem Solving and Decision Making
	15,16,17	Finance for non Finance
November	20,21	Strategic Planning and Management (Intensive)
December	8,9	How to Appraise - Fairness and Motivational
	18,19	Strengths Based Leadership
	22,23	Managing Conflict
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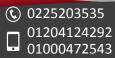
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SALES, MARKETING AND CUSTOMER SERVICE

JANUARY	9,10	Selling Skills
February	10,11	Customer Service - Quality Service
	24,25	Networking and Business Relations
March	6,7	Successful Negotiation Skills
	30	Writing Business Case
April	10,11	Advanced Selling Skills Key Account Management
JUNE	23,24	Social Intelligence - Get along with others
JULY	3	CS - Handling Angry Customers
	4	CS - Phone Etiquette
August	4,5	Sales Management
September	11,12	Customer Relationship Management (CRM)
October	30,31	Effective Presentation Skills
November	6,7	Successful Negotiation Skills
December	11,12	Sales Planning and Targeting



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Soft Skills

12	Communication Skills
27,28	Professional Business Writing
6,7	Time Management and Dealing with Multi-Tasks
17,18	Creative Problem Solving
24,25	Networking and Business Relations
10,11	Social and Emotional Intelligence
6,7	Presentation Skills
22,23	Critical and Creative Thinking
9	Time Management
13	Positive Thinknig
27	Increasing Moral and Loyalty
23,24	Social Intelligence - Get along with others
26,27	Business Communication and Etiquette
7,8	Team Work and Building Successful Team
28	Stress Management Strategies
27	Professional Business Writing
4,5	Emotional Intelligence
9,10	Problem Solving and Decision Making
27,28	Business Communication and Etiquette
30,31	Effective Presentation Skills
4	NLP – Neuro linguistics Programming
24,25	Professional Business Writing
2,3	Time Management and Dealing with Multi-Tasks
22,23	Managing Conflict
	27,28 6,7 17,18 24,25 10,11 6,7 22,23 9 13 27 23,24 26,27 7,8 26,27 7,8 26,27 7,8 28 27 4,5 9,10 27,28 30,31 4 24,25 2,3

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FINANCE AND ACCOUNTING

January	22,23	External Financial Reporting
February	12,13,14	Financial Statements Analysis (Intensive)
April	16,17,18	Finance for non Finance
June	19,20	Costing and Cost Management (intensive)
JULY	16,17,18	Investment Decisions and Financial Decision Analysis
September	24,25,26	Budgeting and Cost Control
October	15,16,17	Finance for non Finance
	22,23,24	Budgeting and Forecasting Annual Financial Plan

HUMAN RESOURCES

March	16,17	HR Conference
August	25	Talent Review Management
November	13,14	Advanced HR - HR Budget
December	8,9	How to Appraise - Fairness and Motivational

For more solutions, please visit: www.lighthouse-tc.com/training/



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